



# FLEET SERVICE MANAGEMENT

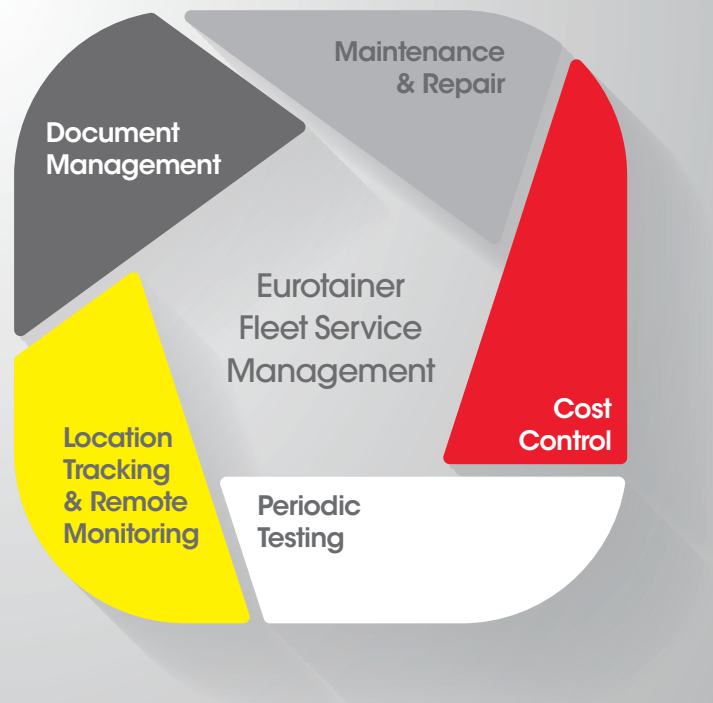
A comprehensive fleet management solution that encompasses several of Eurotainer's value added services to deliver a turn-key solution to companies utilizing a fleet of intermodal ISO tank containers.

## GLOBAL SHIPPERS THAT MANAGE THEIR OWN FLEET OF TANK CONTAINERS FACE SEVERAL CHALLENGES :

- ✓ Keeping the fleet in proper working order and in regulatory compliance
- ✓ Maintaining repair, maintenance and testing records
- ✓ Monitoring a fleet of tanks located around the world
- ✓ Tracking and auditing all the costs

## THE EUROTAINER FLEET SERVICE MANAGEMENT (FSM) PROGRAM OFFERS :

- ✓ A comprehensive program to outsource the management of the operational aspects of your fleet of tank containers
- ✓ A value added service that works in conjunction with existing leases (Eurotainer and non-Eurotainer tanks)
- ✓ A solution that leverages tank container maintenance expertise and global buying power for parts, labor and services through the Eurotainer depot network
- ✓ A service to reduce costs across many operational areas for our customers
- ✓ A standardized methodology to manage the entire maintenance process while ensuring adherence to global regulatory requirements



# EUROTAINER FLEET SERVICE MANAGEMENT

## Maintenance, Repair and Testing

Reduction of repair & maintenance costs

Verify estimates for repair with standardized repair costs

Post repair support

Proactive management of periodic testing

Global network of testing and maintenance facilities

Increased fleet utilization and optimization

## Location Tracking & Remote Monitoring

Electronic tracking using satellite, GPS or cellular systems to determine asset location

Automated measurement of product level, temperature, pressure and quantity

Used to gather data from distant, inaccessible locations

Reporting, metrics measurement, analytics and geofencing

## Cost Control

Automated systems to enable cost management

Integrated with depot/maintenance service provider systems

Detailed reporting

Auditing tools

Transparency in tank maintenance and fleet management costs

Documented cost savings delivered and reported at regular intervals

## Document Management

Secure web-based platform for the exchange of large files

Enables process improvements and more efficient collaboration

Capable of handling multiple document types

Web based, real time and global access

Robust alerting and notifications



**US\$4 MILLION**

Since the inception of the FSM program in 2004, Eurotainer has delivered over US\$4 million in documented savings to our clients.

## EUROTAINER WILL USE IT'S SCALE AND EXPERTISE TO:

- ✓ Provide on-going, global, technical support from an assigned team of experts with decades of experience with tank containers
- ✓ Enable access to Eurotainer's worldwide depot network and integration with depot reporting systems
- ✓ Deliver quantifiable cost savings through stringent cost management and auditing
- ✓ Reduce exposure to high off hire costs in the event of redelivery of equipment
- ✓ Offer transparency in the process and auditing capabilities to enable full cost control
- ✓ Dedicate a team of global experts to your account with automated systems to support the FSM program
- ✓ Save your company valuable resources and man-hours by not having to handle the day-to-day responsibilities of your fleet's service requirements

**Eurotainer's Fleet Service Management Program (FSM) eliminates the pain and reduces the cost of keeping your tank container fleet in proper condition, in test and in compliance with all regulations. One simple solution...**

## THE FIRST CHOICE IN TANK CONTAINER LEASING

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